

EPC Partner Evaluation Checklist

A practical decision-making tool for infrastructure leaders | Multi Infra

This checklist is designed to help project owners, CXOs, and procurement leaders objectively evaluate EPC partners before contract finalization. Use it during technical discussions, reference checks, and internal reviews.

1. Risk & Planning Capability

- Does the EPC proactively identify project risks beyond scope and price?
- Are mitigation plans clearly documented and realistic?
- Have similar risks been handled successfully in past projects?

2. Engineering Strength

- Is the EPC engineering-led or procurement-led?
- Are constructability reviews done before procurement?
- Is there strong coordination between design and site teams?

3. Execution & Project Management

- Are project schedules detailed, logic-driven, and resource-mapped?
- How are delays tracked and recovered?
- Is decision-making authority clearly defined on-site?

4. Financial Stability

- Can the EPC manage cash flow during payment delays?
- How many parallel projects are currently being executed?
- Is procurement backed by internal financing strength?

5. Safety & Quality Culture

- Are near-miss incidents formally reported and reviewed?
- Is quality embedded at every stage or checked only at the end?
- Are safety KPIs tracked and discussed regularly?

6. Governance & Communication

- Are reporting formats data-driven and consistent?
- Is change management clearly documented?
- How transparent is escalation and issue resolution?

7. Client References

- Did the EPC take ownership when problems arose?
- Were commitments honored under pressure?
- Would the client choose this EPC again?

Scoring Tip: Rate each question on a scale of 1–5. Focus on patterns, not individual scores. Strong EPC partners consistently score well across risk, engineering, and governance — not just price.

Prepared by Multi Infra | Strategic EPC Advisory & Execution